



**SINDH EDUCATION FOUNDATION
GOVT. OF SINDH
(HEAD OFFICE)**

SEF (Plot. No. 21/A, Block No.7& 8 Overseas Cooperative Housing Society,
Ameer Khusro Road) Karachi. 021-34169182 & 184



TENDER ATTENDANCE SLIP

Date: **April 12, 2016**

Tender No. **SEF/NP/15-16/33**

Tender of: **HEALTH INSURANCE FOR SEF EMPLOYEES & THEIR SPOUSE & CHILDREN.**

Following firms submitted their bids in this IFB.

S.No.	NAME OF PARTICPANT FIRM	ATTENDED BY (Name)	CONTACT (Cell #)	SIGNATURES
1	ASKARI GENERAL IN-SCO.	MANSOOR	03072077003	<i>[Signature]</i>
2	Jubilee Life Insurance	Aamir Min	0345-8232389	<i>[Signature]</i>
3	Premier Insurance limited	Raza Shaikh	0321-2230039	<i>[Signature]</i>
4	/	/	/	/
5	/	/	/	/
6	/	/	/	/
7	/	/	/	/
8	/	/	/	/

Loudly announced bid information of bidders:

S.No.	Name of Firms	Bid Value in PKR.	Bid Security in PKR	Bidder's Signatures
1	Premier Insurance Limited	Rs=5406,912/-	Rs=162,207/-	<i>[Signature]</i>
2	Atlas Insurance	Rs=5,750,000/-	-	<i>[Signature]</i>
3	Jubilee Life Insurance	Rs=7611,393/-	Rs=242,000/-	<i>[Signature]</i>
4	Askari General Insurance	Rs=21,982,163/-	Rs=659,463/-	<i>[Signature]</i>
5	/	/	/	/
6	/	/	/	/
7	/	/	/	/
8	/	/	/	/

No. bid Security Amount was provided by
M/s Atlas Insurance with bidding documents.
hence the bidder is disqualify.

[Signature]
Procurement Department
12/4/2016

[Signature]
12/4/16

[Signature]
12/4/2016



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MEMBERS OF PURCHASE COMMITTEE

Sign: _____

Mr. Muhammad Ashraf

Deputy Director Finance,
Member of Purchase Committee,
Sindh Education Foundation,
Government of Sindh.

Sign: _____

Mr. Nisar Ahmed Banbhan

Deputy Director (MAP)
Secretary Purchase Committee
Sindh Education Foundation.
Government of Sindh.

Sign: _____

Mr. Fazal Karim Khatri

Director (KMTC)
Chairman Purchase Committee
Sindh Education Foundation
Government of Sindh

MINUTES OF THE PURCHASE COMMITTEE MEETING FOR OPENING OF TENDER HEALTH INSURANCE FOR SEF EMPLOYEES & THEIR SPOUSE & CHILDREN FOR SEF TENDER # SEF/NP/2015-16/33

The Purchase Committee Meeting, SEF, Karachi was held at 3:00 A.M on Tuesday, April 12, **2016** at Head Office of Sindh Education Foundation, GoS, Karachi.

AGENDA:

Opening of Proposal of Tender Health Insurance for SEF Employees & Their Spouse & Children.

(Tuesday, 12 April, 2016)

PARTICIPANTS:

The following participated in the Purchase Committee meeting, SEF, GoS, Karachi:

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY
i	Mr. Muhammad Abdullah Abbasi	Director, Admin & I.T	Chairman
ii	Mr. Muhammad Ashraf	Deputy Director (FR/FFM)	Secretary/ Member
iii	Mr. Syed Qasim Akbar Nimai	Section Officer (G-III) Edu. & Lit. Deptt.	Member
iv	Mr. Shahnawaz Ali Khan	Acting Deputy Director Procurement	Co-opted Member

PROCESS:

Following firms submitted their Technical proposals before the purchase committee in Tender Box, a proof of which is the photocopy of tender attendance slip (ATTENDANCE) of the following participants:

S.No.	FIRM SUBMITTED THE BID OF ELECTRICAL EQUIPMENTS
1)	M/s. Premier Insurance Limited
2)	M/s. Jubilee Life Insurance Co. Limited
3)	M/s. Askari General Insurance Co. Limited
4)	M/S. Atlas Insurance

Sealed Technical & Financial proposals of the aforementioned participating firms were opened in the presence of Purchase Committee and representative of firms. Only four firms have participated in the bid. One by one after opening of technical & financial proposals list down the name of firms. At the end took the attendance of representative of firms. The all received Technical & Financial proposals were handed over to the Purchase Committee, SEF, GoS, Karachi for further process.

MINUTES OF THE PURCHASE COMMITTEE MEETING FOR OPENING OF TENDER HEALTH INSURANCE FOR SEF EMPLOYEES & THEIR SPOUSE & CHILDREN FOR SEF TENDER # SEF/NP/2015-16/33

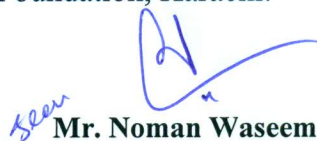
(Recommendation of Purchase Committee)

The Purchase Committee SEF found that no bid security amount was provided by M/s. Atlas Insurance with bidding documents hence the bidder is disqualified. The Purchase Committee had reviewed the rating sheet enduring perusal of the financial proposals and shared that M/s. Premier Insurance Limited & M/s. Jubilee Life Insurance Co. Limited were qualified but M/S. Atlas Insurance was disqualified as per technical criteria in evaluation. In the financial evaluation the Purchase Committee found that M/s. Premier Insurance Limited the lowest quoted financial proposal and the successful bidder. It was also agreed by the chairman that if the financial proposal is clear in accordance with the Specification then the contract should be awarded to M/s. Premier Insurance Limited

Approval for the Minutes and Authorization for the award the contract to the successful Bidder accordance with the conditions abide by Sindh Education Foundation, Karachi.



Mr. Shah Nawaz Ali Khan
Acting Deputy Director,
Procurement (Co-opted Member P.C)
Sindh Education Foundation,
Govt. of Sindh, Karachi.



Mr. Noman Waseem Usmani
A.D. H.R. Co-opted Member,
Sindh Education Foundation
Govt. of Sindh

SIGNED



Mr. Syed Qasim Akbar Nimai,
Section Officer (G-III) Edu. & Lit. Dept.,
Member, Purchase Committee
Sindh Education Foundation,
Govt. of Sindh, Karachi

Mr. Muhammad Ashraf
Deputy Director Finance,
Secretary/Mamber Purchase Committee
Sindh Education Foundation,
Govt. of Sindh, Karachi.



Mr. Muhammad Abdullah Abbasi,
Director Admin. & I.T,
Chairman Purchase Committee
Sindh Education Foundation
Govt. of Sindh Karachi.

SINDH EDUCATION FOUNDATION

TENDER FOR HEALTH INSURANCE FOR SEF EMPLOYEES AND THEIR SPOUSE AND CHILDREN

FINANCIAL EVALUATION

SEF/NP/2015-16/33

BID Opening Date 12/04/2016

S.#	DESCRIPTION OF BENEFITS	PLAN-A	PLAN-B	PLAN-C	PLAN-D	EMPLOYEES	SPOUSE	CHILDREN	Average Premium rate	Quoted Premium Rate	Average Premium rate	Quoted Premium Rate	Average Premium rate	Quoted Premium Rate	Average Premium rate	Quoted Premium Rate	Average Premium rate	Quoted Premium Rate
1	Hospital Care limit per Annum (H&R)	700,000	650,000	550,000	450,000													
2	Major Medical Care (MM) per annum	NIL	NIL	NIL	NIL													
3	Daily Room rent limit	14,000	9,000	7,000	5,000													
4	Maternity Care Normal	110,000	70,000	60,000	40,000													
5	Maternity Care C Normal	150,000	100,000	85,000	75,000													
6	Day Care Surgeries: Dialysis, Contract Operation (Cost of IOL included, stitches due to accident, MRI, CT scan, endoscopy from OPD, Thallium)	Covered																
7	Pre-existing condition	350,000	325,000	275,000	225,000													
8	Age limit covered	60 years / up to 64 on roll over																
9	All congenital ailments are covered under the benefits	350,000	325,000	275,000	225,000													
10	(medical or surgical, gynecological anomalies)																	
11	Pre-hospitalization up to 30 days	26,000	26,000	26,000	26,000													
12	Post-hospitalization up to 30 days	13,000	13,000	13,000	13,000													
Total # of lives covered (existing strength) & Net Premium		1,222				448	265	509										
TOTAL # OF LIVES COVERED		1,222				448	265	509										
M/S.Premier Insurance limited		5,406,912																
M/S.Jubilee Life Insurance Co limited		7,611,393																
M/S.Askari General Insurance Co limited		21,982,163																

PLAN - A Managing Director, DMD, and Directors.
 PLAN - B Deputy Directors, Assistant Directors, Regional Assistant Directors, Sr. Officers etc
 PLAN - C Officers / P.Cs, Principal, Jr. Officers, Assistants, Secretaries, etc. as prescribed by the SEF time to time
 PLAN - D SPO (Workers)

Note: M/S.Premier Insurance Limited is the lowest bidder rather than other bidders.
 The Purchase Committee recommended to award the contract with M/s. Premier Insurance Limited.

Shah Nawaz Ali Khan 24/6/16	Govt. of Sindh Sindh Education Foundation Acting Deputy Director, Procurement
Noman Waseem Usmani 24/6/16	Govt. of Sindh Sindh Education Foundation Assistant Director, H.R.
Co-opted Member Purchase Committee	

Syed Qasim Akbar Nimali 27/6/16	Govt. of Sindh Sindh Education Foundation Member P. C. Section Officer (G-III) E.L. Dept.
Muhammad Tasleem 27/6/16	Govt. of Sindh Sindh Education Foundation Acting Director Finance Secretary/Member P. C.
Muhammad Abdullah Abbasi 27/6/16	Govt. of Sindh Sindh Education Foundation Director Admin. & I.T. Chairman P. C.
Purchase Committee	

Approved by

Naheed Shah Durani
28/6/2016
Managing Director
Sindh Education Foundation


SINDH EDUCATION FOUNDATION
TENDER FOR HEALTH INSURANCE FOR SEF EMPLOYEE AND THEIR SPOUSE AND CHILDREN
TECHNICAL EVALUTION

SEF/NP/2015-16/33
 BID Opening Date 12/04/2016


	IMPORTANT PRE-QUALIFICATION / ASSESSMENT POINTS	Score/Marks	M/S.Premier Insurance limited		M/S.Jubilee Life Insurance Co limited		M/S.Askari General Insurance Co limited	
			Mark Obtain	Findings	Mark Obtain	Findings	Mark Obtain	Findings
	Technical Bid Maximum Score <u>Comprises following criteria of marking</u>	100						
1	Working Experience in the Same Discipline evidence required (contracts copies) from the date of constitution of company 10 or more year experience = 20 marks, 07 years = 15 marks, 4 year experience = 10 marks	20	15		10		0	
2	List / No. of projects completed evidence required (completion certificate) by the firm with evidence during the last 3 years 05 or more projects completed = 20 marks 02 projects completed = 10 marks	20	10		20		0	
3	List of litigations with the clients (If any) and nature of Litigations & Affidavit that the firm has never been blacklisted.	5	5		5		5	
4	Name of the banker with last 2 years bank statement or bank letter or audit report duly audited. Approx. Rs 20 Million = 20 marks; Above Rs 10 Million = 10marks.	20	20		20		20	
5	Credit rating by JCR / VIS: (a) AA+,AA, AA- =20 marks (b) A+ ,A, A- =10 marks (c) BBB+ ,BBB, BBB- =5 marks	20	10		20		10	
6	Registration with SECP or relevant /valid Govt. institution(s)	5	5		5		5	
7	Have registration with relevant Tax & Sale Tax Departments of the Govt. of Pakistan or Govt. of Sindh. Following evidence documents are required • Copy of Sales/Services Tax return required for last three months duly acknowledge by SRB/ITD(must) • Copy of withholding Tax return required for last financial year duly acknowledged by SRB/ITD(must) • Copy of Tax Exemption Certificate required (If applicable)	10	5		0		0	
			5		5		0	
8	• <u>For Technical Qualification, Bidder must obtain at least 70% marks.</u>							
TOTAL			75		85		40	

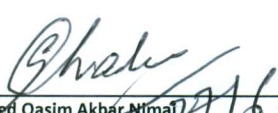
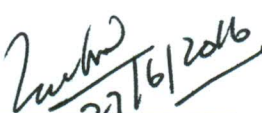
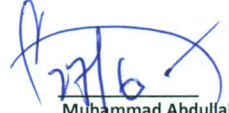
Note: Above findings have made by the Purchase Committee with the help of Co-opted Members of Purchase Committee.

Two Firms M/s. Premier Insurance Limited & M/s. Jubilee Life Insurance Co. Ltd are qualified but M/s. Askari General Insurance Co. Limited disqualified
 The Purchase Committee recommended for further process.


 Shahnawaz Ali Khan

Acting Deputy Director Procurement, Co-opted Mamber P.C.
 Sindh Education Foundation
 Govt. of Sindh


 Noman Waseem Usmani
 A.D. H.R. Co-opted Member P.C.
 Sindh Education Foundation
 Govt. of Sindh

PURCHASE COMMITTEE		
 Syed Qasim Akbar Nimal Section Officer (G-III) Education & Literacy Department Member Of Purchase Committee Sindh Education Foundation Govt. of Sindh	 Muhammad Tasleem Acting Director Finance Secretary/Member P. C. Sindh Education Foundation Govt. of Sindh	 Muhammad Abdullah Abbasi Director Administration & IT. Chairman Of P. C. Sindh Education Foundation, Govt. of Sindh.

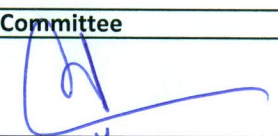
Bid Evaluation Report

1. Name of Procuring Agency: Sindh Education Foundation (Govt. of Sindh)
2. Tender Reference No: SEF/NP/15-16/33.
3. Tender Description/Name of work/item: Group Health Insurance for SEF Employees and their Spouse and Children.
4. Method of Procurement: SINGLE STAGE ONE ENVELOPE.
5. Tender Published: SPPRA ID # 2147483647 (18-03-2016)
Print & Electronic Media (SPPRA ID No. with dates)
(Kawish sindi 20/03/2016, Dawn English 18/3/2016 & Jang Urdu 19/3/2016)
6. Total Bid documents Sold: 03
7. Total Bids Received: Four Bids Received.
8. Financial Bid Opening date: (if applicable) 12th April, 2016.
9. No. of Bid technically qualified (if applicable): Three.

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	M/s. Jubilee Life Insurance	7,611,393.00	2nd lowest	8 Million	-	-
2	M/s. Premier Insurance Limited	5,406,912.00	1st lowest	8 Million	1st Lowest bidder quoted lowest price rather than another bidder-	
3	M/s. Askari General Insurance Co Limited	21,982,163.00	3rd lowest	8 Million	-	-
4	M/s. Atlas Insurance Ltd.	5,750,000.00		8 Million	Not Provided Bid Security	Disqualified

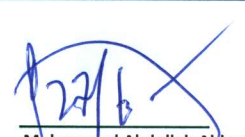
Co-opted Member Purchase Committee


Shah Nawaz Ali Khan
Acting Deputy Director, Procurement
Sindh Education Foundation
Govt. of Sindh


Noman Waseem Usmani
Assistant Director, H.R.
Sindh Education Foundation
Govt. of Sindh


Syed Qasim Akbar Nimal
Section Officer (G-III) E.L. Deptt.
Member P. C.
Sindh Education Foundation
Govt. of Sindh


Muhammad Tasleem
Acting Director Finance
Secretary/Member P. C.
Sindh Education Foundation
Govt. of Sindh


Muhammad Abdullah Abbasi
Director Admin. & I.T
Chairman P. C.
Sindh Education Foundation,
Govt. of Sindh.